

SBE NEWS ALERT

Manufacturing Slower to Grow in California than Elsewhere in U.S.



The fastest-growing sectors of manufacturing in California tend to be in the higher skilled advanced-technology realm. Above, an employee assembles a server at the Z Microsystems facility in San Diego. (Sam Hodgson, Bloomberg)

By Chris Kirkham

The United States has seen a remarkable turnaround in manufacturing employment since the economy bottomed out five years ago -- but California hasn't.

The state has been among the slowest to recover jobs in an industry long viewed as a bastion of middle-class opportunity.

Since February 2010, U.S. manufacturing employment has increased at a rate of 6.7%, with some Midwestern and Southern states such as Indiana and South Carolina seeing gains of 15% or more. By contrast, California manufacturing has grown at about 1% over the same period.

The Golden State still has the nation's largest manufacturing base. But California's high costs for land and energy are preventing the state from grabbing its share of companies relocating production back to the U.S. from overseas markets such as China.

"It comes down to housing costs and the costs of doing business in California overall," said Jordan Levine, director of research at Beacon Economics in Los Angeles.

That could hurt California's middle-class workforce: Manufacturing is the classic path to higher paying jobs for less-educated workers. On average, manufacturing workers make 8.4% higher wages each week than those in all other industries combined, according to a 2012 Brookings Institution study.

As manufacturing jobs disappear, workers without advanced credentials are far more likely to move down the pay scale into service industries such as retail or hospitality.

The recent national uptick in manufacturing comes after severe cuts that started in the 1990s and continued through the Great Recession. Companies lowered costs by shifting production to cheaper labor markets in China and the developing world.

But in recent years the conventional wisdom has shifted. China's rapid rise as a global economic power has pushed up workers' wages there, eliminating much of the labor cost advantage.

Since 2004, the average wage in China more than tripled, after adjusting for inflation and other factors, compared with only a 27% increase in the U.S., according to a recent study on the so-called reshoring phenomenon by the Boston Consulting Group.

At the same time, the U.S. has seen a boom in natural gas production, bringing down domestic energy costs.

"We're a high-wage country, but that equation is changing," said Michael Zinser, a manufacturing expert and managing director at the Boston Consulting Group.

In the same vein, companies looking to return to the U.S. are confronting regional cost equations -- which often don't favor California.

Dorothy Rothrock, who represents California's manufacturing industry, calls it the "flyover effect."

■ Continued on page 5

SMALL BUSINESS EXCHANGE

SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

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Will fit right into your proposal, along with a list of interested firms to contact.

Contact Info:

703 Market Street, Suite 1000

San Francisco, CA 94103

Email: sbe@sbeinc.com

Website: www.sbeinc.com

Phone: (415) 778-6250, (800) 800-8534

Fax: (415) 778-6255

Publisher of
Small Business Exchange
weekly newspaper

California Sub-Bid Request Ads

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 12 Repair Pavement/Overlay, Terminous
Caltrans #10-0W5604

BID DATE: February 12, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Progress Schedule, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Water Pollution Control Program, Sweeping, Temp. Fencing, Treated Wood Waste, Adjust Monument to Grade, Cold Plane AC, Dust Suppressant, Shoulder Backing, Crack Treatment, Preparing Inertial Profiler, Grinding, AC Dike, Rumble Strip, Data Core, Tack Coat, Jointed Plane Concrete Pavement (RSC), Midwest Guardrail System, Alt. Flared Terminal System, Striping & Marking, Pavement Marker, Channelizers, Crash Cushions, Remove Guard Rail, Prepave Grind, Modify Vehicle Classification System, Electrical and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: **Greg Souder**

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

REQUESTING SUB-QUOTES FROM QUALIFIED LBE/SLBE/VSLBE SUBCONTRACTORS/SUPPLIERS FOR:

Latham Square Streetscape Improvements
City Project No: C464560
Owner: City of Oakland

Engineers' Estimate: \$3,150,000.

BID DATE: January 22, 2015 @ 2:00 PM

Items of work include but are not limited to: **Trucking, Traffic Control, Asphalt Milling, Clearing & Grubbing, Class I and II Material Disposal, Concrete Pavement, Stone Paving, Water Proofing, Concrete Pavers, Brick Paving, Minor Concrete, Drainage Structures, Underground Utility Work, Landscaping, Irrigation Systems, Electrical, Lighting, Traffic Signals, Street Furnishings, Roadside Signs, Remove Striping, Install New Striping, Remove Trees, Remove Concrete and Adjust Utilities to Grade.**

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project. Granite Rock Company is an equal opportunity employer.

Granite Rock Company

7700 Edgewater Drive, Building B, Suite 300
 Oakland, CA 94621

Phone (408) 574-1400 Fax (408) 365-9548

Contact: **Bob Williams**

Email: estimating@graniterock.com

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Seeking MBE, DVBE, DBE, WBE, Underutilized/Disadvantaged Business Enterprise (U/DBE) subcontractors and suppliers for

SR 15 Mid-City Bus Rapid Transit (BRT) Project

IFB No. 5007000 (CIP No. 1201507)

Project Owner: San Diego Association of Governments (SANDAG)

Project Location: San Diego, CA

Bid Date: January 28, 2015

Trades: SWPPP, Traffic Control, Striping, Fence, Signage, Landscaping, AC Paving, CIDH, Rebar, Coatings, Glass/Glazing, Jack & Bore, Misc. Metal/Structural Steel, Barrier, Electrical, Elevator, Street Sweeping, Erosion Control, Clear & Grub, Pavement Markings, Irrigation, Architectural Treatment, Staining, Jointed Plain Concrete Pavement, Asphalt Paving, Concrete Barrier, Minor Concrete, Demo, Pavement Grinding, Saw Cutting, Joint Seal, HVAC, Signal/Lighting, Pipe Supply, Aggregate Supply.

Plans are available to download on planetbids.com

Pulice Construction, Inc.

591 Camino de la Reina, Suite 1250 • San Diego, CA 92108

Phone: (619) 814-3705 • Fax: (619) 814-3770

Contact: **Arinda Cale**, acale@pulice.com; **Kimberly Bell**, kbell@pulice.com

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REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 12 Repair Pavement/Overlay, Terminous
Caltrans #10-0W5604

BID DATE: February 12, 2015 @ 2:00 PM

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We are requesting quotations from all San Francisco HRC LBE qualified subcontractors, suppliers & truckers for the following project:

TITLE: JOB ORDER CONTRACT NO. J27
GENERAL ENGINEERING SERVICES

LOCATION: In locations within San Francisco/San Mateo/Alameda/San Joaquin/Stanislaus/Tuolumne Counties

BIDS DUE: January 28, 2015

SUB BIDS ARE DUE NO LATER THAN MONDAY, JANUARY 26, 2015, AT 4 PM.

TRADES: Concrete & Reinforcing Steel; Excavation/Earthwork/AC Paving; Landscape; Pipeline/Wet Utilities – Sewer, Water & Plumbing; Trucking and Hauling; Underground/Site Electrical

Bid documents can be downloaded at www.sfdpw.org/biddocs, or obtained on a CD format from 1155 Market Street, 4th Floor, San Francisco, CA 94103, PH: 415-554-6229, at no cost.

Southwest Construction

1213 San Mateo Avenue • San Bruno, CA 94066

Phone: 650-877-0717 • Fax: 650-877-0747

Contact: **Oscar Torres**

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California Sub-Bid Request Ads



C. Overaa & Co - General Building Contractor
 200 Parr Blvd., Richmond, CA 94801
 510 234-0926, Fax: 510 237-2435 - www.overaa.com

We request bids from all qualified subcontractors and suppliers for the following Project:

ISLAIS CREEK PHASE II - MAINTENANCE AND OPERATIONS BUILDING

Located in San Francisco, CA

Bid Date: February 10, 2015 before 3:00 PM

Estimator: Bryan Dissman

Project Description: This generally consists of the construction of a new maintenance and operations building which will supplement the existing fuel/wash and annex buildings previously constructed.

Work to be performed under the project includes, but not limited to, the following: Selective demolition, Utility work in both the public and private right of way including fire water, domestic water, fire hydrants, storm and sanitary sewer, electrical and communication work, manholes, utility boxes, gas service, etc., excavation, dewatering, shoring, site-work, Building construction including piles, pile caps, framing, exterior siding, roofing, elevators, windows, interior partitions, insulation, fireproofing, interior finishes, doors, cabinetry, painting, interior furnishings, etc. Mechanical, electrical, plumbing, telecom, communication, fire alarm, fire protection systems, system integration, solar panel system, access control, security systems, etc. fluid systems, vehicle maintenance equipment including lifts, exhaust system, shop equipment, hoists and cranes, manhole lids, construction surveying, and special inspection & testing. Complete project details are located in the drawing and specifications.

20% Small Business Enterprise participation goal has been established. In addition, Contractor is required to set-aside 100% of painting work on this contract for certified SBE firm(s).

Trade Participation Goals: Minority - 25.6%, Female - 6.9%

Project Duration: 685 Days

The estimated cost for this work is \$52 million

A pre-bid conference will be held at 1 South Van Ness, Third Floor, Civic Center Conference room, San Francisco, California, at 10:00AM, January 27, 2015 and a pre-bid site visit will be conducted starting at 1301 Cesar Chavez St. at 12:00PM on January 27, 2015.

Project Location: The project site is bounded on the north by Cesar Chavez Boulevard (formerly Army Street), the Islais Creek channel to the south, Indiana Street to the east, and Interstate 280 to the west, in the City of San Francisco.

Plans and specifications may be procured from the SFMTA on the 3rd Floor, One South Van Ness Ave., San Francisco, California 94103. Bid documents may also be obtained by mailing a request to Mr. Joon Park at the aforementioned address, faxing a request to (415) 701-4300, by calling (415) 701- 4742, or e-mailing joon.park@sfmta.com. Documents are also available for viewing in our plan room at 200 Parr Blvd., Richmond, CA, and at our iSQFT site, login is required. Contact jasonc@overaa.com for iSQFT access. Please call for additional information about project and/or project documents.

We encourage bids from all Subcontractors/Suppliers including DBE/MBE/WBE/SBE/DVBE bidders. We are an equal opportunity employer. We offer to assist you with bonding, credit, and insurance. We are signatory to both Carpenters and Laborers. Subcontractors will be required to sign the Overaa Standard Subcontract Agreement, which includes the right for Overaa to require subcontractors to furnish a faithful performance and labor bond, in a form and from a surety acceptable to Overaa, in the amount of 100% of the Subcontract price. Subcontractors will be required to comply with all subcontract insurance requirements, which includes providing a waiver of subrogation endorsement to their worker compensation insurance. The Overaa Standard Subcontract Agreement is available for viewing at our website: www.overaa.com . Overaa utilizes the environmentally-friendly Textura electronic invoicing and payment system to streamline and expedite subcontractor invoicing and payment. Please contact our office if you would like more information.

Sub Bids Requested From Qualified DBE Subcontractors & Suppliers for
County of Placer - Bridge Replacement Project, Dowd Road Over Yankee Slough

Project No. 1200

Location: Placer County, CA

Bid Date: February 4, 2015 @ 3:30 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: traffic control; SWPPP; striping; signage; cold plane AC; polyester overlay; bridge demolition; concrete readymix quarry materials; HMA; trucking; lime treatment; erosion control; CIDH piles; soldier piles; sheet piles; painting; precast-prestressed bridge deck; joint seal; rebar; timber lagging; fencing; metal beam guard rail; metal bridge railing.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603
 Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Dave Koerber

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WestCare the Specialized Treatment for Optimized Program (STOP) contracted to the Department of Corrections and Rehabilitation (CDCR), the STOP in Program Area 1 is seeking DHCS licensed/certified Residential (RES), Non-Residential (OPS), and Sober Living Environment (SLE) services to serve male (M) and female (F) parolees with specific needs in the following counties:

Butte-LTR/M-F, SLE/F

El Dorado-LTR/C, SLE/F

Humboldt-OPT/C, SLE/M-F

Lake-SLE/M-F

Mendocino-LTR/F-M, SLE/M-F

Nevada-LTR/F, LTR/C, OPT/C & SLE/M-F

Placer- SLE/M-F

Sacramento-SLE/M-F

Shasta-LTR/M-F, SLE/M

Yolo-LTR/M-F, SLE/M-F

Yuba-LTR/M-F, SLE/M-F

Interested Providers contact Christy Glunz

Phone: (916) 564-4400 ext. 20404

Email: Christy.Howell@westcare.com

Please include mailing address and phone number.

Deadline for completed Applications is

February 13, 2015



WestCare the Specialized Treatment for Optimized Program (STOP) contracted to the Department of Corrections and Rehabilitation (CDCR), the STOP in Program Area 3 is seeking DHCS licensed/certified Residential (RES), Non-Residential (OPS), and Sober Living Environment (SLE) services to serve male (M) and female (F) parolees with specific needs in the following counties:

Kern-SLE-M for 290 (sex) registrants only

Kings-RES-M, SLE/M-F

Merced-OPT/C, SLE/M-F

Tulare-RES-M/F, SLE-M/F, OPS-C

San Joaquin-SLE/M-F

Interested Providers contact Geri Ramirez

Phone: (559) 265-4800 ext. 20112

Email: geri.ramirez@westcare.com.com

Please include mailing address and phone number.

Deadline for completed Applications is

February 13, 2015

Visit SBE Website
www.sbeinc.com

California Sub-Bid Request Ads

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Alpine Meadows Road Bridge Replacement Project

Placer County, Department of Public Works, Contract No. 1186, Bid Date: February 3, 2015 at 3:30 pm

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (7% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Lead Compliance Plan, Temporary Stream Diversion, Construction Area Signs, Traffic Control, Striping and Markers, Portable Changeable Message Sign, Temporary Crash Cushion, SWPPP, Temporary Hydraulic Mulch, Temporary Cover, Temporary Drainage Inlet Protection, Temporary Fiber Roll, Temporary Gravel Bag Berm, Temporary Reinforced Silt Fence, Temporary Construction Entrance, Street Sweeping, Temporary Fence, Fish Protection, Public Safety Plan, Abandon Manhole, Abandon Pipeline, Remove MBGR, Reconstruct Rock Wall, Remove Traffic Stripe, Remove Roadside Sign, Remove Storm Drain, Remove Sewer Pipe, Cold Plane Asphalt Concrete, Remove Concrete Barrier, Furnish Polyester Concrete Overlay, Place Polyester Concrete Overlay, Bridge Removal, K-Rail, Clear & Grub, Remove Tree, Roadway Excavation, Structure Excavation, Structure Backfill, Landscaping, Erosion Control, Class 2 Aggregate Base, Hot Mix Asphalt, Temporary Shoring, Furnish Temporary Prefabricated Steel Truss Bridge, CIDH, Structural Concrete, Architectural Treatment, Furnish Precast/Prestressed Concrete Girder, Snowplow Deflector, Joint Seal, Rebar, Aluminum Sign, Roadside Sign, Plastic Pipe, Steel Pipe, Drainage Inlet, Precast Concrete Pipe, Rock Slope Protection, Minor Concrete, Misc Metal, Furnish and Install Water Main, Delineator, Object Marker, Concrete Barrier, Thermoplastic Traffic Stripe, Maintain Existing Traffic Management System, Signal and Lighting, Modify Traffic Monitoring Station, Emergency Vehicle Detector System, Construction Equipment and Rentals and Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from C.C. Myers, Inc.'s Sharepoint site, please contact us for log in information.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT

Dowd Road Bridge Replacement Project

Placer County, Department of Public Works, Contract No. 1200, Bid Date: February 4, 2015 at 3:30 pm

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (2% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control System, Type III Barricade Warning Lights, Temporary Pavement Marking, Temporary Traffic Stripe, Portable Delineator, Portable Changeable Message Sign, K-Rail, SWPPP, Impermeable Plastic Membrane, Temporary Fiber Roll, Gravel-Filled Bags, Temporary Construction Entrance, Street Sweeping, Temporary Concrete Washout Facility, Temporary Silt Fence, Temporary Fence, Contractor Supplied Biologist, Remove Fence, Remove Thermoplastic Stripe, Remove Pavement Marker, Remove Roadside Sign, Remove Asphalt Concrete Pavement, Cold Plane Asphalt Concrete Pavement, Furnish Polyester Concrete Overlay, Place Polyester Concrete Overlay, Bridge Removal, Clear & Grub, Develop Water Supply, Roadway Excavation, Structure Excavation, Structure Backfill, Concrete Backfill, Lean Concrete Backfill, Imported Borrow, Erosion Control, Lime Stabilized Soil, Class 2 Aggregate Base, Hot Mix Asphalt, Steel Solidier Pile, CIDH, Steel Sheet Piling, Structural Concrete, Minor Concrete, Architectural Treatment, Furnish Precast Prestressed Concrete Deck Unit, Joint Seal, Rebar, Roadside Sign, Timber Lagging, Clean and Paint Steel Solidier Piling, Corrugated Steel Pipe, Rock Slope Protection, Fence, Survey Monument, Midwest Guardrail System, Transition Railing, Stripe and Markers, Construction Equipment and Rentals and Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from C.C. Myers, Inc.'s Sharepoint site, please contact us for log in information.

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AN EQUAL OPPORTUNITY EMPLOYER

DeSilva Gates Construction, L.P.

is soliciting for DBEs

SACRAMENTO REGIONAL WASTEWATER TREATMENT

PLANT ECOWATER

PROJECT SITE PREPARATION (SP)

Contract No. 4206

OWNER: COUNTY OF SACRAMENTO

9660 Ecology Lane, Sacramento, CA 95827

BID DATE: FEBRUARY 10, 2015 @ 2:00 P.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

DESIGN/ENGINEERING, SURVEY/STAKING, TRAFFIC CONTROL MATERIAL SUPPLIER, GENERAL BUILDING, HVAC, PLUMBING, CLEARING AND GRUBBING, LIME TREATMENT, DEMOLITION AND STRUCTURE MOVING, SAWCUTTING, ROCK SLOPE PROTECTION SUPPLIER, COLD PLANE, UTILITY DEMOLITION, CHAIN LINK FENCE & GATES, DEWATERING, WATER & TEST WELLS/DRILLING AND SEALING, PROCESS PIPE SYSTEMS, INSTRUMENTATION, PROCESS SYSTEM VALVES/GATES/MOTORS, UNDERGROUND UTILITIES, CATHODIC PROTECTION, PIPE JACKING, CENTRIFUGAL PUMPS, STEEL PRESSURE TANK, AUTOMATIC GATE, ELECTRICAL, LOW VOLTAGE, COMMUNICATION TOWER, FIBER OPTIC CABLING, ACCESS CONTROL, VIDEO SURVEILLANCE, LIGHTING, METAL RAILING, HYDRO-MULCHING, RCP/DIP/STEEL/PVC/COPPER PIPE, PAVING FABRIC, STRIPING, CONCRETE PAVING/ CURB & GUTTER, CONCRETE REINFORCING, PRECAST CONCRETE, GROUTING, CMU MASONRY, METAL FRAMING, MANHOLES/FRAMES/COVERS SUPPLIER, STRIPING, TRUCKING, WATER TRUCKS, STREET SWEEPING, ROADSIDE SIGNS, K-RAIL SUPPLIER.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction. DeSilva Gates Construction will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction's requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

DeSilva Gates Construction

11555 Dublin Boulevard

P.O. Box 2909 • Dublin, CA 94568-2909

(925) 829-9220 / FAX (925) 803-4263

Estimator: DAVE BAST • Website: www.desilvagates.com

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SUB-BID REQUEST

D'Arcy & Harty Construction, Inc

(415) 822-5200 ph • (415) 822-0747 Fx

Estimator: willietobin@sbcglobal.net

East Bay Municipal Utility District

Alameda Interceptor Relocation SD - 365

Alameda, CA

Bids: 02/4/2015 at 1:30 pm

DBE/WBE/MBE/VSOB

sub-bids requested for:

Saw-cutting, Trucking, Traffic Control
Manhole Rehabilitation, Annulus Grouting
Large Diameter Pipe Cleaning

Public Legal Notices



SAN FRANCISCO PUBLIC UTILITIES COMMISSION

WD-2750

**Site Remediation at 520 John Muir Drive
Bid due: 1/29/2015 @2:00 PM**

Project Description

The objective of the project is to implement and complete a California Regional Water Quality Control Board- issued Site Cleanup Requirements Order No. R2-2013-0023 at 520 John Muir Drive in San Francisco, CA. The work mainly consists of excavating, removing and replacing soil.

Bid discounts may be applied as per San Francisco Administrative Code Chapter 14B. The LBE subcontracting goal is 17% and ONLY San Francisco (Local) Small & Micro-LBEs can be utilized to meet this requirement (Firms certified by SF Contract Monitoring Division). SFPUC-LBEs cannot be utilized to meet the 17% LBE subcontracting goal

requirement. Please contact Bayard Fong at 415-554-3103 for HRC related issues.

Hard copy versions of plans, specifications and bidding documents became available on December 26, at 525 Golden Gate Avenue, 1st Floor, Customer Service Desk, SF, CA 94102 for a non-refundable \$210 fee paid by cash or by check payable to "SFPUC." A contractor who is requesting plans and specifications by mail, should send a request with the appropriate payment amount, FedEx number, business card, contractors license number and return shipping information to: Contract Administration Bureau at 525 Golden Gate Avenue, 8th floor, San Francisco, CA 94102.

Request for proposal

ESTIMATED COST \$14.3 Million
DUE DATE 01/29/2015
DUE TIME 2:00 PM
DURATION
LOCATION 525 Golden Gate Ave, 3/F Tuolumne Rm, SF
CONTACT Contract Services (415)551-4603 QBD@sfgwater.org

Pre-Bid Conference

DATE 01/08/2015
TIME 10:00 AM
ATTENDANCE Not Mandatory
LOCATION 525 Golden Gate Ave, 2/F O'Shaughnessy Conference Room. SF
ADVERTISEMENT DATE 12/24/2014

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latest SBE Newspaper
and SBE Newsletter

Manufacturing Slower to Grow in California than Elsewhere in U.S.

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"There's a fresh look at the whole country," said Rothrock, president of the California Manufacturers & Technology Assn. "Unless you're forced to be in California for some reason, increasingly it's hard to find reasons that you have to be here."

Although California is responsible for about 11% of the nation's manufacturing production, the state has accounted for only 1.8% of investment in new or expanded manufacturing across the country since 2001. That compares with 6% in the 1980s, according to economic development data purchased by the association.

In 2013, only 46 manufacturing operations started or expanded in California, the association said, compared with 253 in Texas.

Rob Neenan, who represents food processors tied to the state's enormous agriculture industry, said he has seen similar trends in his sector.

Most of the growth that Neenan is seeing has been in smaller scale specialty-food processing -- companies that make particular sauces, ethnic foods or jams, requiring proximity to certain California crops. Further up the supply chain, he said, larger distributors that make pizzas or frozen foods are avoiding California and moving to states such as Nevada, New Mexico or Arizona.

The story is similar with boutique manufacturers like A.L. Johnson Co. in Camarillo, a foundry and machine shop that has been in operation for more than 50 years. The company does individualized castings for clients who are largely in the aerospace and medical industries.

"Say you have a new invention, and want to make millions of these things," said Mark Griffith, the company's president. "You come to us, and we produce maybe 10 or 20."

But you take the contract for millions elsewhere.

Griffith has watched the shifts in California's manufacturing climate through the years. The decline of aerospace in the 2000s hit his company particularly hard, but the new demand for medical technology has helped even out his customer base. Now, with fewer manufacturers in the area, California is not a growth market for his type of work.

"Texas has been a big draw for a lot of companies, particularly those from California, because of the overall lower costs," he said.

It's not that California factories no longer make things -- they merely do it with fewer workers. Production output has grown nearly 10% since 2011 even as job growth has stagnated, according to federal data.

The fastest-growing sectors of manufacturing in California tend to be in the higher skilled advanced-technology realm.

For example, nearly a third of California's manufacturing output in 2012 was in the high-end computer and electronics field, where the state is responsible for nearly a quarter of U.S. production. But a much smaller proportion of the state's manufacturing employees, only about 20%, work in that sector.

The same goes for medical equipment manufacturing, which has also had large increases in production over the last five years, but still employs only 4% of state manufacturing workers.

A&M Biomedical in Laguna Hills is a contract medical device manufacturing company, assembling such things as electromechanical devices used in radiation treatment and digital imaging products for the dental industry.

Chief Executive Melissa Fontes said the proximity to clients -- Orange County and San Diego are a major hub for the medical device field -- is most important for her operation.

"They love the idea that they can jump in their car and be here in five to 10 minutes for a face-to-face meeting," she said.

The company runs a highly efficient operation, using experienced workers who are familiar with reading manuals and design specifications. Fontes acknowledges the higher costs of doing business in California, but said moving elsewhere really isn't an option.

The biggest manufacturing job losses in California since the Great Recession, and over the last decade, have been in more labor-intensive fields such as automobile manufacturing, shipbuilding, textiles and apparel, according to federal data.

In that way, California may be simply ahead of national manufacturing trends -- away from people, toward machines -- rather than missing out on them, said Jerry Nickelsburg, a senior economist at the UCLA Anderson Forecast.

"It's change that has happened sooner in California," he said. "But it's happening everywhere. Because robots will work three shifts, they don't join unions and they don't complain."

Source: <http://www.latimes.com>